

JST MANUFACTURING JOB DESCRIPTION

Job Title: Product Solutions Engineer

Immediate Supervisor: Sales and Marketing Manager

Department: Sales

FLSA Status: Exempt, Full-Time

Schedule / Shift: Monday – Friday 8:00am-5:00pm (based on scheduled requirements)

Location: Meridian, Idaho (Non-Remote)

JOB SUMMARY

Prepares customer quotations and proposals by pricing products, doing equipment layout and facility drawings and writing equipment specifications where needed. The associate must also assist outside sales personnel by forwarding quotations and technical documents to them in the field and answer customer questions when the sales personnel are unavailable. Must coordinate between the factory, vendors, outside sales personnel and customer.

DUTIES & RESPONSIBILITIES

1. Review Customer's technical specifications and formulate a proposal noting deviations from customer's requirements.
2. Prepare proposals by pricing product, doing equipment layouts and facility drawings and specifications where applicable.
3. Review and Maintain pricing worksheets.
4. Update and track quotations
5. Coordinate with sales personnel when in the field forwarding quotations to them in Adobe pdf format.
6. Ensure that prices on JST's standard product are current and that all quotes for the same product are priced the same.
7. Answer customer calls and questions when the sales personnel is unavailable and coordinate information with the sales person responsible for customer
8. Prepare power point presentations for use in selling.
9. Take product photos
10. Contribute to team effort by accomplishing assigned tasks and responsibilities correctly and on-time.
11. Update and maintain sales quoting worksheets
12. Contribute to team effort by achieving results. Work cooperatively with team members, communicate design constraints, and work within the team to achieve solutions.



13. Able to work in various positions such as climbing, balancing, stooping, kneeling, crouching, laying, reaching with hands and arms, grasp, handle and operate hand and tools, as well as welding equipment.
14. Responsible for other duties and tasks as assigned and, in some circumstances, may be completely unrelated to this position.

JOB REQUIREMENTS

1. Strong computer skills
2. Detail oriented individual with strong time management and organizational skills
3. Ability to read and write clear, concise, technical documents that are easy to understand.
4. Proficient in the use of AutoCAD with minimum two years' experience required.
5. Understanding of Programmable Logic Controllers, preferably Allen Bradley.
6. Ability to effectively and clearly present and express written and verbal information to individuals and/or groups required.
7. Skilled in the use of Word, Excel, and PowerPoint.
8. Experience in similar position with contacting and receiving quotes from vendors for engineering development work in a manufacturing, technical, or logistical support of technical divisions required.

WORK ENVIRONMENT AND EMPLOYEE EXPECTATIONS

- Employees are expected to support the Company's business culture and values by demonstrating teamwork, integrity, good judgement, respect, innovation, and communication as well as by contributing at optimum levels toward the success of the company.
- Able to safely lift and carry, push or pull objects up to 50lbs.
- Able to walk, stand and work on feet for the duration of shift.
- Able to climb, balance, stoop, kneel, crouch, reach with hands and arms, grasp, handle and operate hand/power tools or controls.

COMPANY SUMMARY

JST Manufacturing is the expert in wet bench design and manufacturer and go-to international wet process and precision cleaning technology solutions manufacturer in the semiconductor, biomedical, food processing, and other clean industries. Our customers regard us as the company that can solve their difficult manufacturing process problems. Utilizing an onsite electrical and mechanical engineering staff, and a full plastic and metal fabrication facility, JST Manufacturing can provide both design and fabrication solutions for all of your wet processing processes. With teamwork, integrity, good judgment, innovation, and respect, we are committed to improving our customer's cleaning and handling challenges with quality, cost-efficient, and safe solutions.



By joining the JST Manufacturing, Inc. team you join a team of experts in wet bench design and manufacturing. From start to finish, we can engineer & design, then manufacture & install the right solution for any cleanroom need around the world.

CORE VALUES

JST places great importance on values such as teamwork, integrity, good judgment, respect, innovation, and communication. Upholding these values is crucial for fulfilling our mission and meeting the diverse needs of our customers. These principles serve as the foundational core of our company, and we expect our employees to embody them in their actions.

- **Teamwork** - Recognizing that effective collaboration is key, JST emphasizes the coordinated effort of employees working toward common goals, irrespective of their positions or departments.
- **Integrity** - JST is dedicated to acting with integrity, holding every member to the same moral and ethical standard to maintain the trust our customers place in us.
- **Good Judgment** - We have a responsibility to exercise good judgment, which includes continuous learning, trusting individual team members' skills, addressing biases, questioning and evaluating options, and following through with solutions.
- **Innovation** - Innovation, introducing new methods and solutions, allows JST to fulfill its mission and provide more efficient solutions.
- **Respect** - The company firmly believes in showing respect to every individual, regardless of their role. This includes effective communication, active listening, avoiding interruptions, offering constructive feedback, fair treatment, professionalism, recognition of contributions, and acknowledging others' needs.
- **Communication** - JST believes that effective communication is fundamental for building relationships and minimizing errors. Communication should be clear, conflict-solving, and bidirectional, utilizing approaches such as knowing where and about what to communicate, understanding the audience, active listening, collaboration, face-to-face communication when appropriate, using appropriate body language and tone, and relying on facts rather than unverified information.

BENEFITS AVAILABLE

- Medical / Dental / Vision
- 401(k)
- Life Insurance
- Paid Time Off
- Holiday Pay
- Available Overtime
- Flexible Work Schedule
- Referral Program
- Tuition Reimbursement
- Year End Performance Bonuses



- Competitive Pay BOE
- Remote Work Flexibility
- Possible Relocation Assistance Available

APPLICATION PROCESS

You can download our employment application from [our website](#). Employment applications and resumes are accepted through the following venues:

- (1) Mail: 4040 East Lanark Street, STE 100, Meridian, ID 83642
- (2) Online Application: <https://jstmfg.isolvedhire.com>
- (3) Email: hr@jstmfg.com

Important Notes:

- JST is an AA/EOE employer.
- Applicants must be authorized to work for ANY employer in the U.S. We are unable to sponsor or take over sponsorship of an employment Visa at this time.